

AGT Financial Services Ltd

ABN 39 107 620 137

Half-year Financial Report - 31 December 2023

AGT Financial Services Ltd
Directors' report
31 December 2023

The directors present their report, together with the financial statements, on the company for the half-year ended 31 December 2023.

Directors

The following persons were directors of the company during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Matthew John Pearce
Donna Marie Martin
William Patrick O'Connell
Virginia Patricia Goode

Nat Cullinger (Appointed 4 December 2023)
Pat Kelleher (Appointed 4 December 2023)
Sarah Anne Roche (Resigned 10 October 2023)

Principal activity

The principal activity of the company during the financial half-year was facilitating Community Bank services under management rights of Bendigo and Adelaide Bank Limited (Bendigo Bank).

Review of operations

The profit for the company after providing for income tax amounted to \$112,105 (31 December 2022: \$191,356).

Operations have continued to perform in line with expectations.

In September 2023 the company made a strategic acquisition by purchasing the revenue rights associated with Tumut Community Bank from Service One Financial Services which has increased the company's total footings. This acquisition is expected to contribute to a growth in the company's revenue.

The Reserve Bank of Australia (RBA) increased the cash rate by 2.25% during the previous period from 0.85% to 3.10% at 31 December 2022. Since then the cash rate has increased by 1.25% to 4.35% as at 31 December 2023.

As at 1 July 2023 Bendigo Bank updated the Funds Transfer Pricing (FTP) base rate on certain deposits which has impacted the income earned on these products.

Significant changes in the state of affairs

During the period, the company entered into an unconditional Business Sale Agreement with Service One Financial Services to purchase the revenue rights from customer loans, deposits and other revenue generating business, of the Community Bank Tumut for \$350,000.

The effective date of this agreement was 1 October 2023.

Matters subsequent to the end of the financial half-year

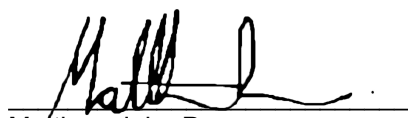
No matter or circumstance has arisen since 31 December 2023 that has significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this directors' report.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the *Corporations Act 2001*.

On behalf of the directors



Matthew John Pearce
Chair

4 April 2024



Andrew Frewin Stewart
61 Bull Street Bendigo VIC 3550
ABN: 65 684 604 390
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(03) 5443 0344

Lead auditor's independence declaration under section 307C of the *Corporations Act 2001* to the Directors of AGT Financial Services Ltd

We declare that, to the best of our knowledge and belief, for the half-year ended 31 December 2023 there have been no contraventions of:

- i. the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review
- ii. any applicable code of professional conduct in relation to the review.

A handwritten signature in black ink, appearing to read 'Andrew Frewin Stewart', is positioned above the printed name.

Andrew Frewin Stewart
61 Bull Street, Bendigo Vic 3550
Dated: 4 April 2024

A handwritten signature in black ink, appearing to read 'Joshua Griffin', is positioned above the printed name.

Joshua Griffin
Lead Auditor

AGT Financial Services Ltd
Statement of profit or loss and other comprehensive income
For the half-year ended 31 December 2023

	Note	31-Dec-23 \$	31-Dec-22 \$
Revenue from contracts with customers	2	904,864	902,659
Other revenue		6,130	33,001
Finance revenue		5,174	1,358
Fair value gains on financial assets		4,014	3,644
Total revenue		<u>920,182</u>	<u>940,662</u>
Employee benefits expense		(477,853)	(346,371)
Advertising and marketing costs		(16,054)	(15,162)
Occupancy and associated costs		(30,453)	(27,355)
Systems costs		(20,538)	(15,320)
Depreciation and amortisation expense		(34,234)	(29,388)
Finance costs		(318)	(1,613)
General administration expenses		(165,588)	(111,483)
Loss on disposal of assets		-	(10,198)
Total expenses before community contributions and income tax		<u>(745,038)</u>	<u>(556,890)</u>
Profit before community contributions and income tax expense		175,144	383,772
Charitable donations, sponsorships and grants expense		(25,412)	(128,631)
Profit before income tax expense		149,732	255,141
Income tax expense		(37,627)	(63,785)
Profit after income tax expense for the half-year		112,105	191,356
Other comprehensive income for the half-year, net of tax		-	-
Total comprehensive income for the half-year		<u>112,105</u>	<u>191,356</u>
		Cents	Cents
Basic earnings per share		18.46	31.52
Diluted earnings per share		18.46	31.52

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

AGT Financial Services Ltd
Statement of financial position
As at 31 December 2023

	Note	31-Dec-23 \$	30-Jun-23 \$
Assets			
Current assets			
Cash and cash equivalents		641,123	902,581
Trade and other receivables		182,073	173,958
Total current assets		<u>823,196</u>	<u>1,076,539</u>
Non-current assets			
Other financial assets		35,943	31,929
Investment properties		97,217	98,159
Property, plant and equipment		578,656	593,634
Intangibles	3	373,151	28,314
Deferred tax assets		8,031	4,837
Total non-current assets		<u>1,092,998</u>	<u>756,873</u>
Total assets		<u>1,916,194</u>	<u>1,833,412</u>
Liabilities			
Current liabilities			
Trade and other payables		144,030	97,019
Borrowings		3,585	12,443
Current tax liabilities		28,734	49,148
Employee benefits		40,058	27,099
Total current liabilities		<u>216,407</u>	<u>185,709</u>
Non-current liabilities			
Employee benefits		13,504	6,736
Total non-current liabilities		<u>13,504</u>	<u>6,736</u>
Total liabilities		<u>229,911</u>	<u>192,445</u>
Net assets		<u>1,686,283</u>	<u>1,640,967</u>
Equity			
Issued capital		580,118	580,118
Retained earnings		1,106,165	1,060,849
Total equity		<u>1,686,283</u>	<u>1,640,967</u>

The above statement of financial position should be read in conjunction with the accompanying notes

AGT Financial Services Ltd
Statement of changes in equity
For the half-year ended 31 December 2023

	Note	Issued capital \$	Retained earnings \$	Total equity \$
Balance at 1 July 2022		580,118	842,092	1,422,210
Profit after income tax expense		-	191,356	191,356
Other comprehensive income, net of tax		-	-	-
Total comprehensive income		-	191,356	191,356
<i>Transactions with owners in their capacity as owners:</i>				
Dividends provided for or paid	4	-	(51,609)	(51,609)
Balance at 31 December 2022		<u>580,118</u>	<u>981,839</u>	<u>1,561,957</u>
Balance at 1 July 2023		580,118	1,060,849	1,640,967
Profit after income tax expense		-	112,105	112,105
Other comprehensive income, net of tax		-	-	-
Total comprehensive income		-	112,105	112,105
<i>Transactions with owners in their capacity as owners:</i>				
Dividends provided for or paid	4	-	(66,789)	(66,789)
Balance at 31 December 2023		<u>580,118</u>	<u>1,106,165</u>	<u>1,686,283</u>

The above statement of changes in equity should be read in conjunction with the accompanying notes

AGT Financial Services Ltd
Statement of cash flows
For the half-year ended 31 December 2023

	Note	31-Dec-23 \$	31-Dec-22 \$
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		998,170	997,157
Payments to suppliers and employees (inclusive of GST)		(723,010)	(755,563)
Interest received		1,902	588
Interest and other finance costs paid		(318)	(1,613)
Income taxes paid		(61,235)	(70,664)
		<u>215,509</u>	<u>169,905</u>
Cash flows from investing activities			
Payments for property, plant and equipment		(2,282)	(1,378)
Payments for intangible assets		(49,038)	(27,603)
Purchase of rights to revenue stream		(350,000)	-
		<u>(401,320)</u>	<u>(28,981)</u>
Cash flows from financing activities			
Dividends paid	4	(66,789)	(51,609)
Repayment of borrowings		(8,858)	(8,299)
		<u>(75,647)</u>	<u>(59,908)</u>
Net increase/(decrease) in cash and cash equivalents		(261,458)	81,016
Cash and cash equivalents at the beginning of the financial half-year		<u>902,581</u>	<u>752,529</u>
Cash and cash equivalents at the end of the financial half-year		<u><u>641,123</u></u>	<u><u>833,545</u></u>

The above statement of cash flows should be read in conjunction with the accompanying notes

AGT Financial Services Ltd
Notes to the financial statements
31 December 2023

Note 1. Material accounting policy information

These general purpose financial statements for the interim half-year reporting period ended 31 December 2023 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the *Corporations Act 2001*. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2023 and any public announcements made by the company during the period.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

Note 2. Revenue from contracts with customers

	31-Dec-23	31-Dec-22
	\$	\$
Margin income	771,431	792,867
Fee income	55,294	47,025
Commission income	78,139	62,767
	<u>904,864</u>	<u>902,659</u>
Revenue from contracts with customers	<u>904,864</u>	<u>902,659</u>

Disaggregation of revenue

All revenue from contracts with customers has been recognised at a point in time during the half-year.

Note 3. Intangibles

	31-Dec-23	30-Jun-23
	\$	\$
<i>Non-current assets</i>		
Rights to revenue share (Tumut)	350,000	-
Franchise fee	256,107	245,237
Less: Accumulated amortisation	(232,956)	(216,923)
	<u>23,151</u>	<u>28,314</u>
	<u>373,151</u>	<u>28,314</u>

During the period, the company entered into an unconditional Business Sale Agreement with Service One Financial Services to purchase the revenue rights from customer loans, deposits and other revenue generating business, of the Community Bank Tumut for \$350,000. The effective date of this agreement was 1 October 2023.

AGT Financial Services Ltd also paid \$10,870 relating to the Bendigo Bank Franchise Fee applicable to Community Bank Tumut. This was charged pro-rata and is due for renewal in August 2024 alongside the Adelong and Gundagai franchise agreements.

The board is yet to assess the useful life of the rights to revenue stream. An annual assessment will be completed to review for impairment.

Note 4. Dividends

The following dividends were provided for and paid to shareholders during the financial half-year as presented in the Statement of changes in equity and Statement of cash flows.

AGT Financial Services Ltd
Notes to the financial statements
31 December 2023

Note 4. Dividends (continued)

	31-Dec-23	31-Dec-22
	\$	\$
Fully franked dividend of 11 cents per share (31-Dec-22: 8.5 cents)	<u>66,789</u>	<u>51,609</u>

The tax rate at which dividends have been franked is 25%.

Note 5. Contingent assets and liabilities

There were no contingent assets or liabilities at the date of this report.

Note 6. Related party transactions

Arrangements with related parties continue to be in place. For details on these arrangements, refer to the 30 June 2023 annual financial report.

Note 7. Events after the reporting date

No matter or circumstance has arisen since 31 December 2023 that has significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.

AGT Financial Services Ltd
Directors' declaration
31 December 2023

In the directors' opinion:

- the attached financial statements and notes comply with the *Corporations Act 2001*, Australian Accounting Standard *AASB 134 'Interim Financial Reporting'*, the *Corporations Regulations 2001* and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the company's financial position as at 31 December 2023 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the *Corporations Act 2001*.

On behalf of the directors



Matthew John Pearce
Chair

4 April 2024



Andrew Frewin Stewart
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Independent auditor's review report to the Directors of AGT Financial Services Ltd

Report on the half-year financial report

Conclusion

We have reviewed the half-year financial report of AGT Financial Services Ltd (the company), which comprises the statement of financial position as at 31 December 2023, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the accompanying half-year financial report of AGT Financial Services Ltd does not present fairly, in all material respects, the company's financial position at 31 December 2023, and of its financial performance and its cash flows for the half-year ended on that date, in accordance with the *Corporations Act 2001* and Accounting Standard AASB 134: *Interim Financial Reporting* and the *Corporations Regulations 2001*.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410: *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001* which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's review report.

Responsibility of the directors for the financial report

The directors of the company are responsible for the preparation and fair presentation of the half-year financial report in accordance with the Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation and fair presentation of the of the half-year financial report that is free from material misstatement, whether due to fraud error.

Auditor's responsibility for the review of the financial report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether anything has come to our attention that causes us to believe that the half-year financial report does not present fairly, in all material respects in accordance with the *Corporations Act 2001* including giving a true and fair view of the company's financial position as at 31 December 2023 and its performance for the half-year ended on that date, in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Andrew Frewin Stewart
61 Bull Street, Bendigo VIC 3550
Dated: 4 April 2024



Joshua Griffin
Lead Auditor